

BUYING YOUR FIRST HOME



The prospect of buying your first home can be both exhilarating and scary at the same time. It's likely the largest purchase you'll make in your lifetime—and also one of the best long-term investments. But buying a home is not a one-size-fits-all proposition. Finding the right place in the perfect neighborhood, and at a cost that's within your budget, is no small task. That's where I come in. My job is to help you navigate the twists and turns of the buying process, so that you end up with a house you're proud to call home.

HERE IS HOW I WILL HELP YOU:

- Explain the entire real estate process from start to finish so there are no surprises
- Recommend a lender that can help you determine how much you can afford and pre-approve you for a home loan
- Help you determine the types of homes and neighborhoods that best fit your needs
- Arrange tours of homes that meet your search criteria
- Provide you with detailed information about homes you're interested in
- Determine the market value of homes you're interested in
- Assist you in writing and negotiating a mutually-accepted purchase and sale agreement
- Accompany you to the inspection
- Coordinate necessary steps after inspection
- Work with the escrow company to ensure all needed documents are in order and completed in a timely manner
- Provide ongoing support and services even after you've moved into your new home

